

ANY Bank- Assessment Area

Report 8: County-Reported CRA Lending Market Rank for 2005

ALAMEDA COUNTY			Small Business Originations					
Rank Based on Total Dollar Volume	Market Share Percent of Total \$	Financial Institution	Total Units	Total Dollars (000's)	Units \$100,000 and Under	Dollars (000) \$100,000 and under	Units to Businesses with \$1 Million Sales or less	Dollars (000) to Businesses with \$1 Million Sales or less
1	25.14	WELLS FARGO BANK, NA	12,213	403,583	11,787	261,857	7,318	150,800
2	6.82	WELLS FARGO BANK NORTHWEST, NA	2,014	109,554	1,879	94,157	1,024	43,959
3	5.92	FREMONT BANK	308	95,068	104	7,059	206	57,490
4	5.20	GREATER BAY BANK, NA	235	83,450	47	2,579	69	19,389
5	5.06	BANK OF THE WEST	572	81,168	435	19,414	318	17,389
6	4.52	BANK OF AMERICA, N.A.	458	72,621	328	15,933	254	18,126
7	3.96	UNION BANK OF CALIFORNIA, N.A.	578	63,612	466	19,149	274	19,584
8	3.43	COMERICA BANK	119	55,019	15	915	17	6,393
9	3.19	BANK OF AMERICA, NA-USA.	4,349	51,191	4,345	49,291	2,269	29,707
10	3.02	UNITED COMMERCIAL BANK	106	48,427	4	380	52	22,841
11	2.81	CITIBANK USA, N.A.	7,879	45,077	7,877	44,864	3,655	24,485
12	2.33	THE MECHANICS BANK	271	37,388	209	8,517	162	14,228
13	2.32	US BANK, N.A.	220	37,191	140	1,749	176	23,857
14	2.11	MBNA AMERICA (DELAWARE), N.A.	3,423	33,828	3,399	27,298	1,864	15,852
15	1.84	EAST WEST BANK	60	29,480	3	178	46	23,882
16	1.83	CHASE BANK USA, NA	3,728	29,415	3,727	29,256	20	259
17	1.81	CAPITAL ONE, F.S.B.	5,446	29,052	5,445	28,927	2,578	14,892
18	1.66	CITIBANK (WEST), FSB	494	26,699	463	15,941	297	11,550
19	1.66	ADVANTA BANK CORP	2,633	26,623	2,633	26,623	2,633	26,623
20	1.61	WESTAMERICA BANK	96	25,900	40	2,945	35	8,969
21	1.60	HERITAGE BANK OF COMMERCE	71	25,657	22	1,102	29	8,922
22	1.56	CALIFORNIA BANK & TRUST	165	24,977	119	5,820	84	8,384
23	1.47	ANY BANK	74	23,536	22	1,538	19	2,952
24	0.85	WASHINGTON MUTUAL BANK	235	13,600	221	6,140	203	12,330