



*additional time our staff has available to focus on serving our customers in stead of compliance processes.”*

**Result:**

The implementation of QuestSoft’s HMDA RELIEF went smoothly, because the integration into the lender’s LOS was seamless. Once installed, the program drastically decreased the time it took to complete a HMDA report. In addition to its affordable cost First Equity also realized savings in the form of resource management and fine reduction.

*“Preparing our quarterly HMDA reports used to be an arduous task. HMDA RELIEF has shortened the process to just a few days,” continued Weiland. “Anyone who is involved in this market that doesn’t utilize HMDA RELIEF, needs to ask themselves why, and allow themselves to remain competitive.”*

*“I have a great comfort level with HMDA RELIEF, because the system is able to recognize errors, enabling me to correct them, often with the push of a button, before submission,” said Weiland. “By assuring that all of our submission data is correct, we avoid regulatory scrutiny as well as negative publicity, which could damage our business’s reputation.”*

In addition to the product functionality of HMDA RELIEF, QuestSoft provides First Equity Mortgage with proactive technical support each quarter, as well as updates that further enhance the system.

**About First Equity Mortgage**

For more than 20 years, First Equity Mortgage has been the mortgage-lending arm of The Drees Company, a national homebuilder that has been building homes and communities since 1928. First Equity Mortgage is a full-service mortgage lender originating, processing, and servicing conventional, FHA and VA loans. The company offers a variety of special financing programs tailored to new homebuyers. For more information, visit the company’s Web site at [www.firstequityonline.com](http://www.firstequityonline.com).

**About QuestSoft**

Founded in 1995, Laguna Hills, Calif.-based QuestSoft is the leading provider of automated compliance and geocoding services to more than 1,500 mortgage lenders, banks and credit unions. The company’s products provide compliance solutions that are backed by years of direct mortgage software and origination experience.

For more information about QuestSoft and its products, visit the company’s Web site at [www.questsoft.com](http://www.questsoft.com).

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